

Graduate Certificate in Airline Management

At the **Worldwide Campus**, the Graduate Certificate in Airline Management, issued by the International Air Transport Association (IATA), is a 12-credit program that examines airline business models and the application of strategic concepts relevant to the airline sector. The certificate focuses on airline-specific content for individuals interested in the aviation industry. This certificate is offered in partnership with IATA. Coursework completed within the Airline Management Certificate may be applied toward the Master of Business Administration in Aviation (MBAA); students completing the certificate as part of the MBAA must meet MBAA admissions requirements. Certificate programs are not eligible for Title IV Federal Financial Aid unless taken as part of a degree program. Methods of study include online and in-person formats.

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Program-Level Student Learning Outcomes

Students will:

- Evaluate ancillary revenues.
- Develop cost efficiency plans.
- Optimize revenue management for an airline.
- Apply strategic thinking in airlines.

Worldwide Certificate Requirements

AIRM 600	Airline Cost Efficiency Practices and Value-add Strategies	3
AIRM 605	Revenue Management and Pricing with Simulation in Times of Crises	3
AIRM 610	Airline Business Diversification: Generating Ancillary Revenues	3
AIRM 615	Airline Business Models and Competitive Strategies	3
Total Credits		12

Estimated Cost of Attendance: California Student Information (<https://catalog.erau.edu/student-life/student-affairs/california-student/>)