

# Graduate Certificate in Airline Management (IATA)

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The International Air Transport Association (IATA) certificate is a partnership certificate and delivered by IATA.

Airline Management Certificate credits can be applied to MBAA. MBAA applicants completing the certificate must meet its admissions criteria. The certificate is part of MBAA in collaboration with IATA. More details can be found at MBAA-IATA Partnership.

The courses are offered only in these terms:

- AIRM 600 – October
- AIRM 610 – January
- AIRM 605 – March
- AIRM 615 - May

*Note: Certificate programs are not eligible for Title IV Federal Financial Aid unless taken as part of a degree program.*

## Airline Management Certificate

AIRM 600	Airline Cost Efficiency Practices and Value-add Strategies	3
AIRM 610	Airline Business Diversification: Generating Ancillary Revenues	3
AIRM 605	Revenue Management and Pricing with Simulation in Times of Crises	3
AIRM 615	Airline Business Models and Competitive Strategies	3
<b>Total Credits</b>		<b>12</b>

Estimated Cost of Attendance

Certificate courses have limited offerings. Please consult with your advisor when planning your course/term enrollments.

### Students will:

- Optimize revenue management for an airline.
- Develop cost efficiency plans.
- Evaluate ancillary revenues.
- Apply strategic thinking in airlines.